



ଓଡିଶା ଗ୍ରାମ୍ୟ ଉନ୍ନୟନ ଓ ବିପଣନ ସମିତି  
ପଞ୍ଚାୟତିରାଜ ଓ ପାନୀୟ ଜଳ ବିଭାଗ, ଓଡିଶା ସରକାର  
**Odisha Rural Development & Marketing Society**  
*creating competence and values in rural Odisha*  
Panchayati Raj and DW Department, Government of Odisha

**ORMAS**  
BHUBANESWAR

Notice No. 2719 /LIV-12/2021  
(ORMAS-Livelihoods/Engagement of TSA for  
MKT-VC Development of PGs & PCs)

Date 11/10/2021

**CORRIGENDUM TO RFP NOTICE NO. 2578 DTD. 22.09.2021**

**Selection of Agency for Establishment of Technical Support Agency (TSA) towards Marketing and Value Chain Development of Producer's Group and Producer's Companies under ORMAS**

In pursuance to the RFP No. 2578 dtd. 22/09/2021, the following modifications have been made. The detailed clarifications to the queries raised by the bidders during the Pre-Proposal Conference held on 30/09/2021 have been given at Annexure-1.

Sl. No.	Page No.	Section No.	Headings	Original Clause	Modifications / Amendments Recommended
1.	9	Section No. 2	Eligibility Criteria- Sl. No.1	The Bidder must be a company incorporated under the Companies Act or a limited liability Partnership Firm registered under Limited Liability Partnership Act 2008/ Partnership Act registered in India under relevant law with a track record of providing consulting/ advisory services for at least 5 years as on March 31, 2021.	The Bidder must be a company incorporated under the Companies Act or a limited liability Partnership Firm registered under Limited Liability Partnership Act 2008/ Partnership Act / Society Registration Act registered in India under relevant law with a track record of providing consulting/ advisory services for at least 5 years as on March 31, 2021.
2.	9	Section No. 2	Eligibility Criteria- Sl. No.3	The Bidder should have an average turnover of minimum INR 25 Crore during three financial years (FY 2017-18, FY 2018-19, FY 2019-20) in Consulting services.	The Bidder should have an average turnover of minimum INR 25 Crore during three financial years (FY 2017-18, FY 2018-19, FY 2019-20) in India.
3.	14	Section 2	Technical Evaluation Criteria (Sl. No.1)	Bidder's average annual turnover in India in this three financial years ending 31 March 2020 shall be minimum INR 25 Crores or above. INR >25 Cr – INR 250 Cr – 5 Marks INR > 250 Cr- INR 500 Cr- 7 Marks	Bidder's average annual turnover in India in this three financial years ending 31 March 2020 shall be minimum INR 25 Crores or above. INR >25 Cr – INR 50 Cr – 5 Marks INR > 50 Cr- INR 100 Cr- 7 Marks More than INR 100 Cr- 10 Mark





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ପଞ୍ଚାୟତିରାଜ ଓ ପାନୀୟ ଜଳ ବିଭାଗ, ଓଡ଼ିଶା ସରକାର  
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4.	14	Section 2	Technical Evaluation Criteria (Sl. No.2,3,4) and Eligibility Criteria (Sl. No. 5,6)	Completing/ Ongoing Projects	All completed/ ongoing projects are considered for evaluation.
5.	14	Section 2	Technical Evaluation Criteria (Sl. No.2)	The Bidder should have experience of successful completion of at least two similar assignments for PMU/ TSA/ PMC/TSU in three Financial years where the single contract value is not less than INR 1.0 crore of a minimum duration of 1 year with Central/ State Government agencies in India. (FY 2017-18, 2018-19, 2019-20). Each relevant assignment will carry 3 mark	The Bidder should have experience of successful completion/ongoing of at least one similar assignments for PMU/ TSA/ PMC/TSU in five Financial years where the single contract value is not less than INR 1.0 crore of a minimum duration of 1 year with Central/ State Government agencies in India. (FY 2015-16, 2016-17, 2017-18, 2018-19, 2019-20). Each relevant assignment will carry 3 mark
6.	26	Section 3	Terms of Reference	Similar assignment: The setting up PMU/TSU/ Technical Support Agency / PMC experiences shall be considered for this model of assignment. Supply of Manpower/ recruiting/ outsourcing/ staffing shall not be considered.	Similar Assignment means: The setting up PMU/TSU/ Technical Support Agency / PMC experiences in Livelihoods Sector/Value Chain/FPO/Agriculture Sector shall be considered for this model of assignment. Consulting service or Supply of Manpower through PMU set up only be considered for the evaluation. Conducting of staff recruitment services shall not be considered.

All other terms and conditions remain unchanged.

  
Chief Executive Officer

CC: To the Notice Board of ORMAS/ OLM and web hosting of the same in ORMAS / OLM website for wide publicity.

## Pre-Bid Clarifications

## Annexure-1

Selection of Agency for Establishment of Technical Support Agency (TSA) towards marketing & value chain development of Producer's Groups and Producer's Companies under ORMAS

Date &amp; Time : 30.09.2021 @ 04:30 P.M.

RFP Notice No 2578 Dated: 22.09.2021

Venue: Conference Hall, ORMAS, Bhubaneswar

Sl. No.	Page No.	Section No.	Headings	Original Clause as per RFP	Queries of the bidder	Clarifications/ Modifications Recommended	Remarks
Queries from AFC India Ltd. through Email ID- garimakhanna.afc@gmail.com							
1	9	Section No. 2	Eligibility Criteria- Sl. No.3)	The Bidder should have an average turnover of minimum INR 25 Crore during three financial years (FY 2017-18, FY 2018-19, FY 2019-20) in Consulting services.	AFC is a deemed government organization and has extensive experience in the field of agriculture and value chains. It is also registered as an MSME firm according to the Government of India guidelines. We seek an exemption in the set limit for annual turn-over. We have an annual turnover of 20 Crores however, the RFP documents prescribes an annual over of 25 Crores. We therefore are seeking a leeway in this criterion.	The Bidder should have an average turnover of minimum INR 25 Crore during three financial years (FY 2017-18, FY 2018-19, FY 2019-20) in India.	Please refer to the Corrigendum.
2	9	Section No. 2	Eligibility Criteria- Sl. No.3)	The Bidder should have an average turnover of minimum INR 25 Crore during three financial years (FY 2017-18, FY 2018-19, FY 2019-20) in Consulting services.	The annual turnover for last 3 years should be reduced from Rs.25 crores to Rs.5 crores.	The Bidder should have an average turnover of minimum INR 25 Crore during three financial years (FY 2017-18, FY 2018-19, FY 2019-20) in India.	Please refer to the Corrigendum.
3	9	Section No. 2	Eligibility Criteria- Sl. No.3)	The Bidder should have an average turnover of minimum INR 25 Crore during three financial years (FY 2017-18, FY 2018-19, FY 2019-20) in Consulting services.	Correspondingly you may like to lower the scoring criteria. Moreover, the scoring should be only based on turnover from consulting services in agriculture, food processing and rural development and not from other unrelated services.	Scoring criteria has been modified	Please refer to the corrigendum
4	10	Section No. 2	Eligibility Criteria- Sl. No.7)	The Bidder must have consulting staff of at least 50 nos. on-roll technically qualified personnel in the area of consulting services for Livelihoods / Value Chain/ IEC/ Content Designer/ Documentation etc in three years. (FY 2017-18, 2018-19 & 2019-20)	The minimum number of staff of the firm should be reduced from 50 to 30.	No Change	Please refer to RFP. No change is contemplated



Sl.	Para No.	Section No.	Headings	Original Clause as pe RFP	Queries of the bidder	Clarifications/ Modifications Recommended	Remarks
5	9	Section No. 2	Eligibility Criteria- Sl. No.5)	The Bidder should have experience of successful completion of at least two similar assignments for PMU/ TSA/ PMC/TSU in three Financial years where the single contract value is not less than INR 1.0 crore of a minimum duration of 1 year with Central/ State Government agencies in India. (FY 2017-18, 2018-19, 2019-20)	In case of relevant experience, please consider lowering the single contract value and tenure of contract to Rs.20 lakhs and 3 months each.	No Change	Please refer to RFP. No change is contemplated
6	10	Section No. 2	Eligibility Criteria- Sl. No.11)	Bidder must submit the Bid Declaration in lieu of EMD (Bid Security) and Bid Processing Fees of Rs. 11,800/- including GST. Bid Processing fee is non-refundable.	The processing fee should be waived in case of MSME as per guidelines of Government of India.	Exemption rule will be followed as per the rule of Government of Odisha	
7	10	Section No. 2	Eligibility Criteria- Sl. No.10)	Consortium/ Joint Venture	If the above amendments are not acceptable, please consider allowing bidders to form a consortium or JV in which the combined strength of all the consortium partners can be considered for minimum qualification.	Joint Venture is not allowed	Please refer to RFP. No change is contemplated
34	Other points			A. Referring to the Eligibility Criteria Sl No 5 & 6 and Referring to the Technical Evaluation Criteria Sl. No 2 & 3, the Financial year has been modified as five financial years 2015-16, 2016-17, 2017-18, 2018-19, 2019-20 instead of three financial years. B. It has been modified as all the similar assignment must be completed or ongoing in this five years (2015-16, 2016-17, 2017-18, 2018-19, 2019-20) . This should be treated in all corresponding criterions .			Please refer to the corrigendum