



ଓଡ଼ିଶା ଗ୍ରାମ୍ୟ ଉନ୍ନୟନ ଓ ବିପଣନ ସମିତି
ପଞ୍ଚାୟତିରାଜ ଓ ପାନୀୟ ଜଳ ବିଭାଗ, ଓଡ଼ିଶା ସରକାର
Odisha Rural Development & Marketing Society

ORMAS
BHUBANESWAR

creating competence and values in rural Odisha

Panchayati Raj and DW Department, Government of Odisha

Notice No. 1648 /08/2021
(ORMAS-Livelihoods/Project Management Unit)

Date 23/6/21
Annexure-2

CORRIGENDUM NOTICE

Selection of Agency for Setting up of Project Management Support Unit (PMU) for Livelihoods Promotion under ORMAS

In pursuance to the RFP No. 1544 dtd. 04/06/2021, the following modifications have been made. The detailed clarifications to the queries raised by the bidders during the Pre-Proposal Conference held on 11/06/2021 have been given at Annexure-1.

Sl. No.	Page No.	Section No.	Headings	Original Clause	Modifications / Amendments Recommended
1.	24	Section No. 2	E. Data Sheet- Point No. 22.1 (Key Eligibility Criteria-1st Stage- Table-1-Sl. No.1)	The Bidder must be incorporated & registered in India, under the India Companies Act or a limited liability Partnership Firm registered under Limited Liability Partnership Act 2008/ Partnership Act registered under relevant Act in India/ Trust Act and should be in operations in India for a minimum 10 years	The Bidder must be incorporated & registered in India, under the India Companies Act or a limited liability Partnership Firm registered under Limited Liability Partnership Act 2008/ Partnership Act registered under relevant Act in India/ Trust Act/ Societies Registration Act and should be in operations in India for a minimum 10 years
	48	Section No. 5- Term of Reference	Key Eligibility Criteria-1st Stage- Table-1-Sl. No.1		
2.	45	Section 3- Technical Proposal	Form Fin-2 - Summary Cost	EPF, ESI, Gratuity will be deposited by the agency by deducting from the monthly remuneration.	As per Government norms, EPF, ESI, Gratuity will be deposited by the agency by deducting from the monthly remuneration.
	55	Section 5- Terms of Reference	Point No. 12		
3.	26	Section No. 2	E. Data Sheet- Point No. 22.1 (Technical Evaluation Criteria-2nd Stage- Table-2-Sl. No.2)	Experience of managing large scale Project Management Unit (PMU) or Project Management Unit (TSA) for Government/ PSUs/ Government undertakings. • For State Level projects - 2 marks for each project and Maximum of 10 marks • For National Level	Experience of managing large scale PMU/TSA/PMC/TSU for Government/PSUs/Government undertakings. • For State Level projects - 2 marks for each project and Maximum of 10 marks • For National Level projects - 5 marks for each project and Maximum of 10 marks (Projects having contract value not less than Rs. 2.00 crore will be taken into
	50	Section No. 5- Term of Reference	Technical Evaluation Criteria-2nd Stage-		



ଓଡିଶା ଗ୍ରାମ୍ୟ ଉନ୍ନୟନ ଓ ବିପଣନ ସମିତି
ପଞ୍ଚାୟତିରାଜ ଓ ପାନୀୟ ଜଳ ବିଭାଗ, ଓଡିଶା ସରକାର
Odisha Rural Development & Marketing Society

ORMAS
BHUBANESWAR

creating competence and values in rural Odisha

Panchayati Raj and DW Department, Government of Odisha

			Table-2-Sl. No.2	projects – 5 marks for each project and Maximum of 10 marks (Project will be considered for evaluation only if it is accompanied with Supporting documents like Memorandum of Understanding/ Work Order/ Agreement Copy)	consideration for evaluation. Project will be considered for evaluation only if it is accompanied with Supporting documents like Memorandum of Understanding/ Work Order/ Agreement Copy)
4.	45	Section 3	Technical Proposal Form- Form Fin-2- Summary of Costs	Management Expenses	The upper limit for the management expenses is fixed at 10%. The bidder shall not quote more than that.
5.	31	Section 3	Technical Proposal Form	Tech-8 – Average Annual Revenue from recruitment/ manpower for the last 3 financial years (2017-18, 2018-19 and 2019-20)	Tech-8 – Annual Revenue from PMU/TSA/PMC/TSU for the last three declared financial years.
	41	Section 3	Technical Proposal Form – Tech-8 – Bidder Organization	Annual Revenue from Recruitment/ Manpower (In Rupees) Average Annual Revenue from Recruitment/ Manpower	Annual Revenue from PMU/TSA/PMC/TSU (In Rupees) Average Annual Revenue from PMU/TSA/PMC/TSU

All other terms and conditions remain unchanged.


23/6/2021
Chief Executive Officer

CC: To the Notice Board of PR & DW Department, Government of Odisha/ORMAS/ OLM/SIRD & PR and web hosting of the same in PR & DW Department/ ORMAS / OLM/SIRD & PR website for wide publicity.

Selection of Agency for Setting Up of Project Management Support Unit (PMU) for monitoring Livelihoods Activities under ORMAS

RFP Notice No 1514 Dated: 04.06.2021

Date & Time : 11.06.2021 @ 03:00 P.M.

Venue: Conference Hall, ORMAS, Bhubaneswar

Sl.	Page No.	Section No.	Headings	Original Clause as per RFP	Queries of the bidder	Clarifications/ Modifications Recommended	Remarks
Query from All India Institute of Local Self Government(AIILSG) through Email ID- manoranjannayak@aillsg.org							
1	24	Section No. 2	E. Data Sheet- Point No. 22.1 (Key Eligibility Criteria- 1st Stage- Table-1- Sl. No.1)	The Bidder must be incorporated & registered in India, under the India Companies Act or a limited liability Partnership Firm registered under Limited Liability Partnership Act 2008/ Partnership Act registered under relevant Act in India/ Trust Act and should be in operations in India for a minimum 10 years	We request you to kindly allow the companies registered under Society Registration Act 1860 to bid for the same.	The Bidder must be incorporated & registered in India, under the India Companies Act or a limited liability Partnership Firm registered under Limited Liability Partnership Act 2008/ Partnership Act registered under relevant Act in India/ Trust Act/Societies Registration Act and should be in operations in India for a minimum 10 years	Please refer to Corrigendum
Queries from Deloitte Touche Tohmatsu India LLP through Email ID- mrasmi.ext@deloitte.com							
2	5	Section No. 1	Schedule for Invitation	Bid Processing Fee - ₹10,000/-INR + GST-18% = ₹11,800/- in shape of Banker's Cheque / Demand Draft in favour of "ORMAS" drawn in any scheduled commercial bank payable at Bhubaneswar	Kindly consider online payment of the fee owing to the pandemic and restriction on physical movement.	No Change	No Change
3	14	Section No. 2	C. Submission, Opening and Evaluation- 18.1- Submission of Proposal	The Agency shall submit a signed and complete Proposal comprising the documents and forms. The submission can be done by dropping the full proposal in the tender box as prescribed in Data Sheet	Owing to the current pandemic situation and country wise lockdown, request ORMAS to kindly consider online submission through email.	Online submission of tender document is not acceptable. So, the document should be submitted to the office as per the procedure mentioned in the RFP.	No Change
4	24	Section No. 2	E. Data Sheet- Point No. 22.1 (Key Eligibility Criteria- 1st Stage- Table-1- Sl. No.3)	The bidder should have minimum annual revenue of ₹10 Crores from PMU/TSA/PMC/TSU during each of the last three declared financial years. (FY 2017-18, 2018-19 and 2019-20)	Request you to waive this clause as segregating this particular amount from the total revenue is a difficult task. It may be relaxed for the firms having turnover more than 1000 Crores or above.	No Change	No Change

Sl.	Page No.	Section No.	Headings	Original Clause as per RFP	Queries of the bidder	Clarifications/ Modifications Recommended	Remarks
5	26	Section No. 2	E. Data Sheet- Point No. 22.1 (Technical Evaluation Criteria- 2nd Stage- Table-2- Sl. No.4)	<p>The bidder should have minimum annual revenue of ₹ 10 Crores from the assignment of PMU /TSA /PMC /TSU during each of the last three declared financial years.</p> <ul style="list-style-type: none"> • For revenue > 10Cr -15 Cr – 5marks • For revenue >15-20Cr – 10Marks • For revenue >20Cr – 15marks 	<p>Request this clause to be relaxed as seggregating this particular amount from the total revenue is a difficult task. We understand overall experience of the consulting firm in conducting similar projects should be taken into consideration for evaluation.</p>	No Change	No Change
6	26-27	Section No. 2	E. Data Sheet- Point No. 22.1 (Technical Evaluation Criteria- 2nd Stage- Table-2- Sl. No.5)	<p>The bidder must have successfully supplied or recruited minimum 100 professional staffs as mentioned in the RFP for Government/ PSU's/ Government undertakings during last 3 financial years. (FY 2017-18, 2018-19 and 2019-20)</p> <ul style="list-style-type: none"> • For supplied human resource/ recruited staff of 100-150 professional staff – 5 marks • For supplied human resource/ recruited staff of 151-200 professional staff – 7.5 marks • For supplied human resource/ recruited staff of above 200 professional staff – 10 marks 	<p>Request this clause to be relaxed. ORMAS may ask total employment declaration by the consulting firm. Deloitte believe in people first culture. Employees working with Deloitte works on multiple assignments during their tenure. Hence, This clause may be relaxed for the agencies having more than 10000 manpower.</p>	No Change	No Change
7	54	Section 5- Terms of Reference	Point No. 12	<p>Fixed Remmuneration Structure of the staff to be provided by the agency</p>	<p>We support the thought process of ORMAS being employee centric. Deloitte also believe on People first culture. However, we request to impose minimum limit on the salary. Getting good resources with this salary may not be feasible. Hence, bidders may be allowed to quote above the limit fixed by ORMAS.</p>	<p>Salary is fixed as mentioned in the RFP.</p>	No Change

Sl.	Page No.	Section No.	Headings	Original Clause as per RFP	Queries of the bidder	Clarifications/ Modifications Recommended	Remarks
8	55	Section 5- Terms of Reference	Point No. 12	EPF, ESI, Gratuity will be deposited by the agency by deducting from the monthly remuneration.	We deduct EPF for all the employees. However Govt. norms stipulate deducting ESI for the employees getting salary below 21,000 and Gratuity is allowed to the employees post completing 5 years with the firm. Hence, request this clause may be necessarily relaxed.	As per Government norms, EPF, ESI, Gratuity will be deposited by the agency by deducting from the monthly remuneration.	Please refer to Corrigendum
9	60	Section 5- Terms of Reference	Annexure-A- Staffing Detail Requirements- Point No. 10- Team Leader	Qualification - Post- Graduate degree or Diploma in rural Management or equivalent from a recognized University/ Institute.	We understand MBA/PGDM with relevant experience of working in PMU structures are also accepted. Kindly clarify.	Their will be no change in the qualification as mentioned in the RFP.	No Change
Queries from Cluster Development Initiative: The Development Advisory Division of Schoolnet India ltd							
10	24	Section No. 2	E. Data Sheet- Point No. 22.1 (Key Eligibility Criteria- 1st Stage- Table-1- Sl. No.3)	The bidder should have minimum annual revenue of ₹10 Crores from PMU/TSA/PMC/TSU during each of the last three declared financial years. (FY 2017-18, 2018-19 and 2019-20)	The criteria of bidder should have minimum annual revenue of ₹10 Crores from PMU/TSA/PMC/TSU during each of the last three declared financial years may kindly be reviewed and revised to ₹5 crores.	No Change	No Change
11	26	Section No. 2	E. Data Sheet- Point No. 22.1 (Technical Evaluation Criteria- 2nd Stage- Table-2- Sl. No.4)	The bidder should have minimum annual revenue of ₹ 10 Crores from the assignment of PMU /TSA /PMC /TSU during each of the last three declared financial years. <ul style="list-style-type: none"> For revenue > 10cr - 15 Cr – 5marks For revenue > 15-20Cr – 10Marks For revenue > 20Cr – 15marks 	The criteria may be relaxed as follow:- The bidder should have minimum annual revenue of ₹5 Crores from consultancy business or the assignment of PMU/TSA/PMC/TSU/PIA during each of the last three declared financial years. <ul style="list-style-type: none"> - For revenue > 5cr - 7Cr – 5 marks - For revenue > 7-10Cr – 10 Marks - For revenue > 10Cr – 15 marks 	No Change	No Change

Sl.	Page No.	Section No.	Headings	Original Clause as pe RFP	Queries of the bidder	Clarifications/ Modifications Recommended	Remarks
12	25	Section No. 2	E. Data Sheet- Point No. 22.1 (Key Eligibility Criteria- 1st Stage- Table-1- Sl. No.5)	The bidder must have successfully supplied or recruited minimum 100 professional staffs as mentioned in the RFP for Government/ PSU's/ Government undertakings during last 3 financial years. (FY 2017-18, 2018-19and 2019-20)	Kindly clarify the nature of projects be considered. Can deployment of computer teachers/IT professionals, English teachers, engineers, different professionals in livelihood and social sector etc be considered?	No Change	No Change
13	26	Section No. 2	E. Data Sheet- Point No. 22.1 (Technical Evaluation Criteria- 2nd Stage- Table-2- Sl. No.2)	Experience of managing large scale Project Management Unit (PMU) or Project Management Unit (TSA) for Government/ PSUs/ Government undertakings. <ul style="list-style-type: none"> • For State Level projects - 2 marks for each project and Maximum of 10 marks • For National Level projects – 5 marks for each project and Maximum of 10 marks (Project will be considered for evaluation only if it is accompanied with Supporting documents like Memorandum of Understanding/ Work Order/ Agreement Copy)	It is requested to kindly allow Project Management Consultant (PMC), Project Management Agency (PMA), Project Implementing Agency, Technical Agency projects also where large scale project management are involved.	Slightly modified as:- Experience of managing large scale PMU/TSA/PMC/TSU for Government/ PSUs/ Government undertakings. <ul style="list-style-type: none"> • For State Level projects - 2 marks for each project and Maximum of 10 marks • For National Level projects – 5 marks for each project and Maximum of 10 marks (Projects having contract value not less than Rs. 2.00 crore will be taken into consideration for evaluation. Project will be considered for evaluation only if it is accompanied with Supporting documents like Memorandum of Understanding/ Work Order/ Agreement Copy)	Please refer to Corrigendum

Sl.	Page No.	Section No.	Headings	Original Clause as per RFP	Queries of the bidder	Clarifications/ Modifications Recommended	Remarks
14	26	Section No. 2	E. Data Sheet- Point No. 22.1 (Technical Evaluation Criteria- 2nd Stage- Table-2- Sl. No.3)	<p>The Bidder should have experience of successful completion/ongoing assignment of PMU/TSA/PMC/TSU in last 3 Financial years where the single contract value is not less than ₹2.0 crores per Contract.</p> <p>- For single contract value of INR >2.0 cr – 5.0 cr – 4 marks for each project. (Max 5 Project)</p> <p>- For single contract value of >INR 5.0 cr – 8.0 cr – 5 marks for each project (Max 4 projects)</p> <p>(Project will be considered for evaluation only if it is accompanied with Supporting documents like Memorandum of Understanding/ Work Order/ Agreement Copy)</p>	<p>Proposed changes: The criteria of bidder should have experience of successful completion/ongoing assignment of PMU/TSA/PMC/TSU in last 3 Financial years where the single contract value is not less than ₹2.0 crores per Contract per kindly be revised to ₹1.0 crore per Contract.</p> <p>Clarification: Kindly clarify - If both single contract value project of INR 2.0 to 5.0 Crores and INR 5.0 to 8.0 Crores are available, then what is the criteria for evaluation and assigning marks.</p>	No Change	No Change
15	45	Section 3	Technical Proposal Form- Form Fin-2- Summary of Costs	Management Expenses	Kindly clarify what are the costs associated with the Management costs. Does reimbursement costs like travel, accommodation, documentation etc also to be included in Management expenses.	Management Cost means the cost for running the PMU. All TA/DA as permissible shall be additional and will be reimbursed to Agency as per the manual of ORMAS.	No Change
16	4	Section 1	Letter of invitation, Point No. 2	The duration of the engagement will be initially for one year, which can be further extended based on mutual consent of both parties and requirement of the Client.	It will be difficult to get good quality consultants when the project period is just 1 year. Request if the project period can be at least for 2 years duration with possibility of extension.	It is clarified that, the project cycle is maximum for 3 years. The Contract shall be executed initially for one year. The contract period shall be renewed annually based on the performance and need. The client reserves the right to reduce or increase the project cycle period at any point of time as per the need of the organization.	No Change

Sl.	Page No.	Section No.	Headings	Original Clause as pe RFP	Queries of the bidder	Clarifications/ Modifications Recommended	Remarks
				Bids shall be submitted by the bidders as sole bidder without any Consortium/Joint venture/sub-contracting or other similar arrangements. Bids submitted under Consortium/Joint venture/sub-contracting or other similar arrangements are liable for rejection.	Request to consider joint venture/consortium as the tender notification period is very short to find out the required manpower as sole bidder and joining hand with a local established/reputed agency will help in getting better resources, understanding the ground level issue and managing the project	No Change	No Change
17	9	Section 1	Letter of Invitation, Point No. 7- Joint Venture/ Consortium				
Query from Indian Institute of Entrepreneurship (IIE)							
18	24	Section No. 2	E. Data Sheet- Point No. 22.1 (Key Eligibility Criteria- 1st Stage- Table-1- Sl. No.1)	The Bidder must be incorporated & registered in India, under the India Companies Act or a limited liability Partnership Firm registered under Limited Liability Partnership Act 2008/ Partnership Act registered under relevant Act in India/ Trust Act and should be in operations in India for a minimum 10 years	We request you to kindly allow the companies registered under Society Registration Act 1860 to bid for the same.	Please refer to clarifications mentioned at Sl. No.1 of the table	Please refer to Corrigendum
Other Matters							
19	45	Section 3	Technical Proposal Form- Form Fin-2- Summary of Costs	Management Expenses	-----	The upper limit for the management expenses is fixed at 10%. The bidder shall not quote more than that.	Please refer to Corrigendum

(Sonal Majumdar)
Project Executive (Procurement)

(Smt. Banita Sethi, OFS(S))
Joint CEO (Accounts)

(Dr. Badal Kumar Mohanty, OAS (SB))
Joint Chief Executive Officer, ORMAS

(Shri Keshaw Chandra Jha)
Deputy CEO (Livelihoods)

11.06.2011